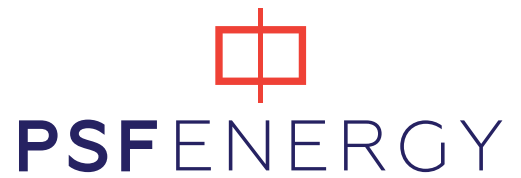


PRODUCT: Index + Adder



HOW DOES THIS PRODUCT WORK?:

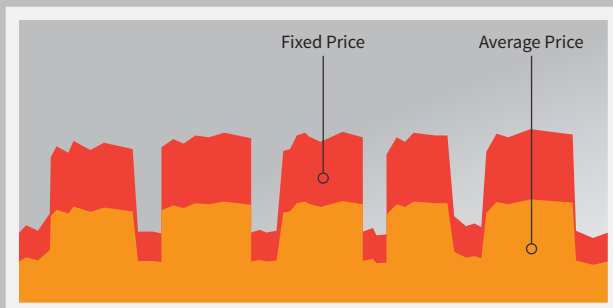
- Electricity price fluctuates based on wholesale index
- No risk premiums in price for electricity price or volume
- Adder is the remaining Sherpa Energy Services price component other than energy
- Adder components related to Sherpa Energy Services are fixed for the term
- Product can be converted to a Sherpa Energy Services offering at any time during the term

CHARACTERISTICS OF COMPANIES ON THIS PRICE PLAN:

- Want lowest price over an extended period of time
- Best for companies with robust cash flows
- Willing to take on the risk of market movement
- May have extensive industry and market knowledge

Purchasing Tip

Although all energy prices are made of the same basic components not all products are created the same. That's why it's important to understand which are passed through when selecting the best product for your business.



Market prices are volatile; they can change by a lot, quickly. With Flexible Index Solutions, you lock in your prices when you want to so you can take advantage of market price changes.

With Flexible Index, each fixed price covers a percentage of your usage. If you fix prices for all your usage, you are not exposed to market index prices.

